Round 2 Funding Release Options

- Letters of Intent (LOI)
- Request for Proposals (RFP)
- Request for Applications (RFA)
- Request for Qualifications (RFQ)
Round 2 Funding Release Options

1. **LOI:** Announce funding is available and request by a deadline a letter of interest in bidding for the project. Letters of interest are a first step to a RFP or RFA and provide a sense of how many proposals or applications will be submitted.

2. **RFP:** Funding is limited to types of services. Bidders respond by submitting a proposal putting forth their ideas for service model delivery, including identifying the target population they want to serve and the types of services they will provide. *(Round 1 & External Evaluator)*
Round 2 Funding Release Options

3. **RFA**: Funding is specific – the program model and target population are identified. Bidders respond by submitting an application identifying how they would provide the services and meet the target population requirements within the amount of funding being offered.

4. **RFQ**: Funding is specific – the program model and target population are identified. A screening process in which bidders respond by indicating how their program team, knowledge base, skills and experience make them qualified to implement the indicated service within the amount of funding being offered.
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Letters of Intent (LOI)
- The RPC would announce available funding
- Bidders submit LOI as a prerequisite to bid for funding
- Bidders who submitted an LOI are then eligible to submit an RFP or RFA

Request for Proposals (RFP)
- The RPC refines Round 1 RFP in which the services are general
- Bidder submits a proposal in which they present a program model within the criteria set in the RFP
- The RPC has ability to negotiate with grantees before the contract is in place (*Round 1 model*)
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Request for Qualifications (RFQ)
- The RPC develops an RFQ to find service providers capable of providing identified services to specific target population within budget
  - Bidders’ qualifications are outlined
  - Services and target population are specific
- Bidders respond to the RFQ as defined by providing requested information: team composite, knowledge base, skills and expertise
- Qualified bidders are invited to a next step

Request for Applications (RFA)
- The RPC develops an RFA in which the service model and target population is specific
- Bidder submits an application in which they respond to the service model as defined in the RFA
- The RPC does not have the ability to negotiate with grantees before the contract is in place
Round 1 Proposal Challenges

1. RPC released a Request for Proposals (RFP) – broad in scope
2. Proposals didn’t adequately address respite
3. Imbalance in addressing the five target populations
4. 24/7 services were not proposed
5. Services proposed lacked ability to impact reduction of psychiatric hospitalization utilization
Round 2 Funding Release

- Total of $2,003,790 to be released to support provision of mental health respite services
- Year 1 (Projected): September 2013 to August 2014
- Year 2 (Projected): September 2014 to August 2015
- Year 2 funding contingent on successful progress of Year 1 performance measures